

**BEFORE**  
**THE PUBLIC SERVICE COMMISSION**  
**OF**  
**SOUTH CAROLINA**  
**DOCKET NO. 2021-\_\_-G**

In the matter of:	)	<b>DOMINION ENERGY SOUTH</b>
	)	<b>CAROLINA, INC.’S APPLICATION FOR</b>
Dominion Energy South Carolina, Inc.’s	)	<b>THE APPROVAL OF NEW NATURAL</b>
Request for Approval of New Natural Gas	)	<b>GAS ENERGY EFFICIENCY PROGRAMS</b>
Energy Efficiency Programs	)	<b>AND NOTICE OF INTENT TO SEEK NET</b>
	)	<b>LOST REVENUE RECOVERY UNDER</b>
	)	<b>THE NATURAL GAS RATE</b>
	)	<b>STABILIZATION ACT</b>
	)	

**THIS FILING DOES NOT INCLUDE A REQUEST FOR A RATE INCREASE**

Pursuant to S.C. Code Ann. § 58-37-20, § 58-5-400 *et seq.*, and the Public Service Commission of South Carolina (“Commission”) S.C. Code Ann. Regs. 103-819, 103-823, Dominion Energy South Carolina, Inc. (“DESC” or “Company”) respectfully applies to the Commission for (1) authority to create four new demand reduction and energy efficiency programs (“Demand Side Management” or “DSM”) for the Company’s residential and commercial natural gas customers; (2) authority to modify, expand, amend, or add any measure or program proposed in this Docket without the requirement to seek prior Commission approval to do so; (3) authority to create a new Rider to Retail Gas Rates—Demand Side Management Component (“Gas DSM Rider”) for the recovery of the program costs arising from the new natural gas DSM program and the shared savings incentive (“SSI”) of 9.9%, thus matching the electric DSM SSI granted in Order No. 2019-880; and (4) notice of intent to recover the net lost revenues resulting from the proposed

DSM programs through the annual Natural Gas Rate Stabilization Act (“RSA”) proceeding under S.C. Code Ann. § 58-5-400, *et seq.*

## INTRODUCTION

In support of this Application, DESC respectfully shows the Commission the following key facts:

1) DESC is a corporation duly organized and existing under the laws of the State of South Carolina, with its principal offices in Cayce, South Carolina. DESC’s mailing address is 220 Operation Way, Cayce, South Carolina 29033. DESC is, in part, a natural gas distribution utility engaged in the distribution and sale of natural gas to the public for consumption. DESC’s retail natural gas distribution operations are subject to the jurisdiction of the Commission pursuant to the provisions of Chapter 5 of Title 58 of the South Carolina Code. As of December 31, 2020, DESC’s natural gas distribution system provides natural gas service to approximately 412,550 factories, businesses, and homes in South Carolina.

2) The names, titles, addresses, and telephone numbers of the persons to whom correspondence or communications relating to this filing should be addressed are as follows:

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3) On April 26, 2005, South Carolina Electric & Gas Company n/k/a DESC filed an application pursuant to S.C. Code Ann. § 58-5-240 for adjustments in the Company's natural gas rate schedules and tariffs. *See* Docket No. 2005-113-G. In the application, DESC elected to have the terms of the RSA apply to the Company's rates and charges for natural gas distribution services thereafter.

4) S.C. Code Ann. § 58-37-20 provides that the Commission may adopt procedures that encourage gas services utilities to invest in cost-effective energy efficient technologies and energy conservation programs. The statute provides that such procedures must provide incentives and cost recovery for investment in qualifying programs along with a reasonable rate of return sufficient to make DSM programs at least as financially attractive as the construction of new generating facilities.

5) S.C. Code Ann. § 58-37-20 further requires the establishment of rates and charges that ensure that the net income of a regulated gas utility is at least as high as the net income would have been if the energy conservation measures had not been implemented.

6) In accordance with S.C. Code Ann. § 58-37-20, DESC seeks to recover its natural gas DSM program costs and a 9.9% shared savings incentive by adding a new Gas DSM Rider to its existing natural gas rate schedules and tariffs.

7) S.C. Code Ann. § 58-37-20 allows for public utilities providing gas services to earn an appropriate incentive for investing in DSM programs. The proposed 9.9% SSI is the same rate that the Commission approved for the Company's Electric DSM Programs. *See* Order No. 2019-880 ("2019 Order"), at 38 ("Based upon the evidence presented, the Commission finds that it is

just and reasonable and fully consistent with S.C. Code Ann. § 58-37-20 that DESC be allowed to recover an incentive equal to 9.9% to coincide with DESC's expanded scope of programs and the projected energy savings customers will receive.”).

8) DESC will file an RSA monitoring report under S.C. Code Ann. § 58-5-430 and 58-5-440 with the Commission for the 12-month period ending on March 31 of each year on or before June 15th. If the Commission approves these proposed gas DSM programs, the Company requests that any adjustment to the Gas DSM Rider and impacted Gas rate schedules take effect contemporaneously with the Commission's Initial Order in the Company's RSA docket.

9) DESC seeks to recover the net lost revenues resulting from the proposed gas DSM programs during its annual RSA.

#### **PROCEDURAL HISTORY**

10) The Company currently employs a suite of residential and commercial DSM programs for its electric customers. The Commission authorized the Company to establish a Rider to Retail Rates—Demand Side Management Component for electric customers. In accordance with § 58-37-20, the cost of capital that applies to the unrecovered balances of DESC's electric DSM program costs shall be the Company's weighted average cost of debt and the Company shall earn a shared savings incentive of 9.9%. *See* Commission Order No. 2010-472, as affirmed and modified by Order No. 2013-826 and Order No. 2019-880 at 43.

11) The Company also utilizes an energy efficiency advisory group (“Advisory Group”) to advise on its electric DSM programs. *See* Commission Order 2010-472 at 16-17. The Advisory Group includes various stakeholder groups representing the commercial sector, environmental sector, industrial sector, low-income citizens, and the public interest. The membership of the Advisory Group includes the following entities:

- a) Commercial sector:
  - i) South Carolina Small Business Chamber of Commerce
- b) Environmental sector:
  - i) Energy Futures Group
  - ii) Southern Alliance for Clean Energy
  - iii) South Carolina Coastal Conservation League
- c) Industrial sector:
  - i) South Carolina Energy Users Committee
- d) Low-income citizens:
  - i) South Carolina Association of Community Action Partnerships
  - ii) South Carolina Office of Economic Opportunity
- e) Public interest:
  - i) South Carolina Office of Regulatory Staff (“ORS”)
  - ii) State Energy Office of ORS

**DESC’S PROPOSED NATURAL GAS ENERGY EFFICIENCY PROGRAMS AND  
REQUEST TO CREATE NEW NATURAL GAS EE PROGRAMS**

12) In July 2021, DESC began developing plans to create new natural gas DSM Programs for the Company’s natural gas customers (“Natural Gas EE Programs”). The Company partnered with Resource Innovations, Inc. to help develop the proposed Natural Gas EE Programs.

13) DESC’s objective in launching the Natural Gas EE Programs is to create a portfolio of cost-effective energy efficiency programs for the Company’s residential and commercial natural gas customers, so those gas customers can receive similar benefits of DSM programs currently available to electric customers.

14) DESC will leverage its existing electric DSM resources, skills, and existing vendors in order to cost-effectively and efficiently implement these new gas DSM programs.

15) On October 26, 2021, DESC met with the Advisory Group to discuss the proposed Natural Gas EE Programs.

16) DESC informed the Advisory Group of the Company's intent to recover the net lost revenues resulting from the Natural Gas EE Programs through the RSA, while recovering the program carrying costs and SSI through a new Rider to Retail Gas Rates—Demand Side Management Component ("Gas DSM Rider"). A copy of the proposed Gas DSM Rider is attached hereto as Exhibit A.

17) Based on its work to date, DESC proposes the following initial framework for its Gas EE Programs:

- a) the Company will revise eligibility in the EnergyWise Store to accommodate DESC's natural gas customers;
- b) DESC will create a new application to offer Residential High Efficiency Gas Equipment rebates to natural gas customers;
- c) DESC will create a new application to offer Commercial High Efficiency Gas Equipment rebates to natural gas customers; and
- d) DESC will offer the Company's Neighborhood Energy Efficiency Program ("NEEP") to accommodate natural gas customers.

18) As a part of the Company's commitment to DSM, DESC proposes to create DSM programs to benefit its customers that purchase natural gas. The proposed Natural Gas EE Programs will provide DESC's customers and underserved communities with a broader range of energy efficiency programs, education, and conservation options. Offering energy efficiency

programs to the Company's natural gas customers creates a symmetrical opportunity for all DESC customers to make smarter energy choices based on individual needs.

19) DESC requests approval to create four (4) new DSM programs for natural gas customers:

- (a) The Company will revise eligibility in the EnergyWise Savings Store to include product offerings allowing online discounts for natural gas customers. With this new natural gas DSM program, the EnergyWise Savings Store will be available to the Company's natural gas and combination (i.e., customers that purchase both gas and electric energy) customers. The natural gas customer base will be able to access the store by creating an online account, which will then enable those customers to receive an instant rebate towards the purchase of energy-efficient home products and measures. DESC plans to use the EnergyWise Store's existing infrastructure and implementation contractor to cost-effectively administer this program modification. This program passed the Total Resource Cost test as well as the Utility Cost test.
- (b) DESC will create a new application to offer Residential High Efficiency Gas Equipment rebates to natural gas customers. The Residential High Efficiency Gas Equipment program will provide rebates to residential service customers that purchase eligible gas furnaces, gas water heaters, gas tankless water heaters, and gas direct vent fireplaces. The rebate is available once the customer purchases the eligible energy efficient equipment and can be obtained by submitting a rebate application to DESC. DESC plans to use existing infrastructure to cost-effectively administer this program by offering this as a new application with the Company's existing Heating & Cooling

- and Water Heating Program under the Company's electric DSM program. This program passed the Total Resource Cost test as well as the Utility Cost test.
- (c) DESC will create a new application to offer Commercial High Efficiency Gas Equipment rebates to natural gas customers. The Commercial High Efficiency Gas Equipment program will provide rebates for small to medium-sized businesses that invest in energy efficient equipment. The program will focus on providing (1) equipment rebates for space and water heating for small business customers and (2) equipment rebates for purchasing commercial cooking equipment for medium-sized business customers. Customers will be able to participate in this program by submitting a rebate application after the purchase and installation of eligible equipment. DESC plans to use its existing infrastructure to cost-effectively administer this program by offering this this new program as a new application under the existing EnergyWise for your Business Program under the Company's electric DSM program. Also, DESC will be able to process Commercial High Efficiency Gas Equipment Program rebates through the same implementation contractor that processes the Company's electric DSM rebates. This program passed the Total Resource Cost test as well as the Utility Cost test.
- (d) DESC will offer NEEP to accommodate natural gas customers. Making NEEP available to natural gas customers will provide income-qualified customers with energy efficiency education, an in-home energy assessment, and direct installation of low-cost energy saving measures delivered via a neighborhood door-to-door sweep approach. DESC will leverage existing NEEP infrastructure to cost-effectively administer the expansion of this program because the Company will be able to simultaneously provide



the proposed gas offerings and the electric NEEP offerings using the same implementation contractor. As a stand-alone gas offering, NEEP does not currently pass the Total Resource Cost test or the Utility Cost test. However, the total portfolio is cost effective under both the Total Resource Cost test and the Utility Cost test.

20) Further detail and information on these new gas DSM programs can be found in the Program Tables, attached hereto as Exhibit B. The programs will provide DESC's natural gas customers and underserved communities with new avenues to achieve energy education and individual conservation goals. Plus, the proposed programs will incentivize and empower the Company's natural gas customers to upgrade their existing gas equipment to newer and more energy efficient models.

21) If Commission approves this application, DESC will add the Natural Gas EE Programs to its existing Advisory Group consultative process.

#### **RECOVERY OF PROGRAM COSTS AND SSI THROUGH A GAS DSM RIDER**

22) As noted above, DESC's implementation of the Natural Gas EE Programs will be subject to the Commission's approval of the programs in this docket.

23) As required by S.C. Code Ann. § 58-37-20, DESC requests the Commission authorize the amortization of the reasonable and prudent costs incurred in implementing and operating these new gas DSM programs over a three-year period with unrecovered balances bearing carrying costs at the Company's weighted average cost of debt. This would be consistent with the Commission's treatment of the Company's electric DSM programs.

24) DESC also requests the Commission provide for establishment of a gas DSM account in which it may defer the gas DSM costs set forth in Paragraph 23 herein.

25) The Company also requests that the Commission authorize the Company to recover the statutory required shared savings incentive in the amount of 9.9%. This too would be consistent with the Commission's SSI for the Company's electric DSM programs.

26) The Company would add a Gas DSM Rider to its existing natural gas rate schedules and tariffs to account for the recovery of the program carrying costs and SSI. *See Exhibit A.*

27) If the Commission approves this Application, the Company proposes that:

- a) its annual Gas DSM program year conclude on May 31st;
- b) the Company's annual update would be filed on July 31st;
- c) ORS audit and discovery would occur during the months of August and September with an ORS report to be filed on October 1st; and
- d) Commission review and ruling would take place during the month of October with rates effective with the first billing cycle of November.

For the Company's annual Gas DSM update, this schedule affords all parties the same timeframe to submit comments and engage in discovery as that established in the electric DSM process.

#### **RECOVERY OF NET LOST REVENUES IN THE ANNUAL RSA PROCEEDING**

28) The Company advised ORS and the Advisory Group of its intent to address recovery of net lost revenues not through this proceeding but through the Company's annual RSA proceeding. In the future, DESC may include a proposed adjustment to recover the net lost revenues resulting from the proposed DSM programs to the Company's gas rates under the timeline set forth in Paragraph 27 herein.

#### **COST ESTIMATE FOR RESIDENTIAL GAS CUSTOMERS**

29) The Company estimates that the costs associated with the four new gas DSM programs would have an initial impact within the range of \$0.15-\$0.20 on the monthly bill for a residential natural gas customer using 100 therms.

## REQUEST TO MAKE FUTURE AMENDMENTS OR MODIFICATIONS TO THE GAS EE PROGRAMS

30) Consistent with the Commission's approval of the electric DSM programs, DESC requests approval from the Commission to modify, expand, amend or add any measure or program proposed in this Docket without the requirement to seek prior Commission approval to do so as circumstances require. This flexibility will allow the Company to maximize the results of the programs in promoting energy conservation.

## CONCLUSION

WHEREFORE, the Company respectfully requests that the Commission grant DESC the (1) authority to create four new demand reduction and energy efficiency programs for the Company's residential and commercial natural gas customers; (2) authority to modify, expand, amend, or add any measure or program proposed in this Docket without the requirement to seek prior Commission approval to do so; (3) authority to create a new Rider to Retail Gas Rates—Demand Side Management Component under the terms set forth herein; and (4) find the rider for cost recovery and incentives proposed by DESC in this filing is consistent with the requirements of S.C. Code Ann. § 58-37-20.

Respectfully submitted, this 23rd of November, 2021.

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# **EXHIBIT A**

## **Gas DSM Rider**

**RIDER TO GAS RATES****DEMAND SIDE MANAGEMENT COMPONENT****APPLICABILITY**

Service supplied under the Company's residential and commercial gas rate schedules, as set forth below, is subject to approved Demand Side Management (DSM) program cost adjustments. The rates shown below are applicable to and a part of the Company's South Carolina gas rate schedules and included in the monthly rate provision of the applicable schedule used in billing and shall therefore be added to customer's monthly bill statement:

**DSM RATES BY CLASS (\$/therm)**

<u>Customer Class</u>	<u>DSM Factors</u>
<b>Residential</b>	- per therm
<b>Commercial</b>	- per therm

**DERIVATION OF FACTORS**

Demand Side Management costs to be recovered in an amount rounded to the nearest one-thousandth of a cent per therm will be determined by the following formula:

$$A = D / S$$

**A =** Customer Class Specific DSM Program Costs Rate Adjustment per therm applied to base rates rounded to the nearest one-thousandth of a cent.

**D =** DSM revenue requirement for the period calculated as ( C + R )

Where:

**C =** One year of Amortization Expense (based upon the balance of DSM Program Costs at the beginning of the annual review period) plus associated Carrying Costs (calculated using the Company's Weighted Average Cost of Debt)

**R =** DSM Program Incentive to be calculated by multiplying the estimated Net Present Value Benefit of each gas efficiency program as determined by the Total Resource Cost Test times 9.9%.

**S =** Projected customer class specific sales, defined as gas therm sales from each class of customers for the current period.

The appropriate revenue-related tax factor is to be included in these calculations.

**DEFINITIONS**

1. Annual Review Period - The period of time between June 1 and May 31.
2. Amortization Period - The period of time which the Company's DSM program costs are deferred and amortized.
3. Customer Class - The Company's classification of customers based on similar therm usage characteristics. These are defined as follows:

**Residential:**

Rate 32S - Residential Standard Service, Rate 32V - Residential Value Service

**Commercial**

Rate 31 - Small Firm General Service, Rate 33 - Medium General Service

**WEATHER NORMALIZATION ADJUSTMENT**

An adjustment to commodity charges for the billing months of November-April will be made in accordance with the Weather Normalization Adjustment.

**SALES AND FRANCHISE TAX**

To the above will be added any applicable sales tax, franchise fee or business license tax which may be assessed by any state or local governmental body.

**PAYMENT TERMS**

All bills are net and payable when rendered.

**TERM OF CONTRACT**

The contract terms will be the same as those incorporated in the rate tariff under which customer receives gas service.

**GENERAL TERMS AND CONDITIONS**

The Company's General Terms and Conditions are incorporated by reference and form a part of this rider.

# **EXHIBIT B**

## **Program Tables**

Gross Savings (therms)							
Program	Sector	Yr1	Yr2	Yr3	Yr4	Yr5	5-Yr Total
Residential Equipment Rebates	Res.	92,839	127,762	159,550	159,550	159,964	699,665
Online Store Program	Res.	34,329	41,154	47,978	47,978	47,978	219,417
Low Income Program	Res.	20,248	20,248	20,248	20,248	20,248	101,239
Commercial Gas Equipment Incentives	Com.	67,092	91,116	113,883	113,883	113,883	499,857
<b>Total Savings (therms)</b>		<b>214,507</b>	<b>280,280</b>	<b>341,659</b>	<b>341,659</b>	<b>342,073</b>	<b>1,520,178</b>

Total Budget							
Program	Sector	Yr1	Yr2	Yr3	Yr4	Yr5	5-Yr Total
Residential Equipment Rebates	Res.	\$433,945	\$564,095	\$699,025	\$699,025	\$702,725	\$3,098,815
Online Store Program	Res.	\$73,869	\$76,751	\$84,633	\$84,633	\$84,633	\$404,517
Low Income Program	Res.	\$242,645	\$242,645	\$242,645	\$242,645	\$242,645	\$1,213,225
Commercial Gas Equipment Incentives	Com.	\$200,028	\$226,768	\$268,083	\$268,083	\$268,083	\$1,231,043
Portfolio Mgmt/Admin		\$260,985	\$228,477	\$243,415	\$243,415	\$243,785	\$1,220,076
<b>Total</b>		<b>\$1,211,471</b>	<b>\$1,338,735</b>	<b>\$1,537,800</b>	<b>\$1,537,800</b>	<b>\$1,541,870</b>	<b>\$7,167,675</b>



Residential Equipment Rebates								
Measures	Minimum Efficiency Requirements	Savings (therms)	Incentive	Incremental Participation				
				Yr1	Yr2	Yr3	Yr4	Yr5
Tier 1 High Efficiency Gas Furnace (90%)	90%+ AFUE	81.0	\$250	419	559	699	699	699
Tier 2 High Efficiency Gas Furnace (95%)	95%+ AFUE	91.0	\$350	461	615	769	769	769
Tier 1 Gas Storage Water Heater	0.64+ UEF	14.1	\$75	20	32	40	40	40
Tier 2 Gas Storage Water Heater	0.80+ UEF	41.4	\$350	21	32	42	42	52
Tier 1 Gas Tankless Water Heater (0.80)	0.80+ UEF	41.4	\$250	161	248	294	294	294
Tier 2 Gas Tankless Water Heater (0.90)	0.90+ UEF	53.5	\$350	108	164	220	220	220
Direct Vent Gas Fireplace	FE ≥ 70% with an electronic pilot ignition	67.0	\$150	50	85	100	100	100
Total Incentives:				\$360,500	\$500,750	\$627,100	\$627,100	\$630,600
Total Program Non-Incentive (Admin, Mgmt, Marketing):				\$73,445	\$63,345	\$71,925	\$71,925	\$72,125
Total Annual Budget:				\$433,945	\$564,095	\$699,025	\$699,025	\$702,725
Total Annual Savings (therms):				92,839	127,762	159,550	159,550	159,964

Online Store Program								
Measures	Minimum Efficiency Requirements	Savings (therms)	Incentive	Incremental Participation				
				Yr1	Yr2	Yr3	Yr4	Yr5
Smart Thermostat	ENERGY STAR certified; must have natural gas heat	27.7	\$50	1,000	1,200	1,400	1,400	1,400
High Efficiency Showerheads	≤ 1.5 GPM	15.3	\$7	184	212	240	240	240
Faucet aerators	≤ 1.0 GPM	12.6	\$2	184	212	240	240	240
Weather stripping		51.0	\$13	30	40	50	50	50
Total Incentives:				\$39,546	\$47,428	\$55,310	\$55,310	\$55,310
Total Program Non-Incentive (Admin, Mgmt, Marketing):				\$34,323	\$29,323	\$29,323	\$29,323	\$29,323
Total Annual Budget:				\$73,869	\$76,751	\$84,633	\$84,633	\$84,633
Total Annual Savings (therms):				34,329	41,154	47,978	47,978	47,978

Low-Income								
Measures	Minimum Efficiency Requirements	Savings (therms)	Incentive	Incremental Participation				
				Yr1	Yr2	Yr3	Yr4	Yr5
Audit & Direct Install Measures	Site audit, educational materials, and direct installation of water savings and weatherization measures	33.7	100%	600	600	600	600	600
Total Incentives:				\$10,800	\$10,800	\$10,800	\$10,800	\$10,800
Total Program Non-Incentive (Admin, Mgmt, Marketing):				\$231,845	\$231,845	\$231,845	\$231,845	\$231,845
Total Annual Budget:				\$242,645	\$242,645	\$242,645	\$242,645	\$242,645
Total Annual Savings (therms):				20,248	20,248	20,248	20,248	20,248

High Efficiency Commercial Gas Equipment Incentives				Incremental Participation				
Measures	Minimum Efficiency Requirements	Savings (therms)	Incentive	Yr1	Yr2	Yr3	Yr4	Yr5
Tier 1 High Efficiency Gas Furnace (90%)	90%+ AFUE	145.0	\$250	90	120	150	150	150
Tier 2 High Efficiency Gas Furnace (95%)	95%+ AFUE	179.0	\$350	45	60	75	75	75
High Efficiency Gas Boiler (90%)	90%+ AFUE	145.0	\$200	-	-	1	1	1
Infrared Heater	Infrared Heating System replacing existing natural gas heater (non-infrared)	451.0	\$500	52	70	87	87	87
Tier 1 Gas Storage Water Heater	ENERGY STAR (0.64+), <75k Btu (Residential type/size)	14.1	\$75	1	2	2	2	2
Tier 2 Gas Storage Water Heater	ENERGY STAR (0.80+), <75k Btu (Residential type/size)	41.4	\$350	1	2	2	2	2
High Efficiency Gas Tankless Water Heater	ENERGY STAR (0.80+), <75k Btu (Residential type/size)	41.4	\$250	1	1	1	1	1
High Efficiency Commercial Gas Storage Water Heater	ENERGY STAR Commercial Grade (>75k Btu)	356.9	\$2/kBtu	2	4	5	5	5
ENERGY STAR Gas Convection Oven	ENERGY STAR certified	156.0	\$400	14	19	24	24	24
ENERGY STAR Gas Combination Oven	ENERGY STAR certified	266.1	\$1,000	2	5	10	10	10
ENERGY STAR Gas Commercial Fryer	ENERGY STAR certified	507.9	\$500	13	17	21	21	21
ENERGY STAR Gas Griddle	ENERGY STAR certified	149.0	\$300	14	19	24	24	24
Pre-Rinse Spray Valve	1.25 gpm unit	53.1	\$25	74	93	109	109	109
ENERGY STAR Steam Cooker	ENERGY STAR certified	912.3	\$1,000	7	10	12	12	12
Total Incentives:				\$92,875	\$127,725	\$162,475	\$162,475	\$162,475
Total Program Non-Incentive (Admin, Mgmt, Marketing):				\$107,153	\$99,043	\$105,608	\$105,608	\$105,608
Total Annual Budget:				\$200,028	\$226,768	\$268,083	\$268,083	\$268,083
Total Annual Savings (therms):				67,092	91,116	113,883	113,883	113,883

Measures	Total Resource Cost		Participant Test		Utility Cost Test		Ratepayer Impact Measure Test	
	NPV	B/C	NPV	B/C	NPV	B/C	NPV	B/C
Residential Equipment Rebates	\$515,644	1.1	\$6,561,957	2.8	\$1,898,193	1.7	-\$6,046,313	0.4
Online Store Program	\$351,295	1.5	\$1,458,133	3.8	\$664,746	2.9	-\$1,106,838	0.5
Commercial Gas Equipment Incentives	\$242,685	1.1	\$3,053,408	3.2	\$1,031,017	2.0	-\$2,810,723	0.4
<i>Low Income Program</i>	<i>-\$591,828</i>	<i>0.4</i>	<i>\$784,668</i>	<i>17.9</i>	<i>-\$591,828</i>	<i>0.4</i>	<i>-\$1,376,496</i>	<i>0.2</i>
Portfolio Mgmt/Admin Costs	-\$1,052,949	N/A	\$0	N/A	-\$1,052,949	N/A	-\$1,052,949	N/A
<b>Totals*</b>	\$56,675	1.0	\$11,073,498	3.0	\$2,541,007	1.5	-\$11,016,823	0.4

\*excludes Low Income program